State of Washington Office of Insurance Commissioner 2019 Washington Market Share and Loss Ratio Line of Business: Accident and Health

All Domestic Authorized Companies Zero Premium Companies Excluded

All Dollars in Thousands

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Company Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share (2)	Premiums Earned	Losses Incurred(3)	Loss Ratio	Enrollment(4)
Amerigroup Washington Inc	14073	WA	HMO	\$643,514	2.72%	\$643,493	\$527,773	82.02%	173,269
Arcadian Hlth Plan Inc	12151	WA	HCSC	\$437,727	1.85%	\$437,727	\$375,003	85.67%	47,485
Asuris NW Hlth	47350	WA	HCSC	\$157,264	0.67%	\$155,743	\$119,322	76.61%	41,092
Commencement Bay Risk Mgmt Ins Co	78879	WA	L&D	\$23,761	0.10%	\$23,835	\$21,467	90.06%	
Community HIth Plan of WA	47049	WA	HCSC	\$929,461	3.93%	\$929,461	\$817,202	87.92%	262,235
Coordinated Care of WA Inc	15352	WA	HCSC	\$653,815	2.77%	\$653,815	\$590,498	90.32%	200,341
Delta Dental of WA	47341	WA	HCSC	\$511,416	2.16%	\$508,790	\$425,306	83.59%	1,103,957
Dental Hlth Serv	47490	WA	LHCSC	\$8,110	0.03%	\$8,110	\$4,323	53.31%	19,509
Farmers New World Life Ins Co	63177	WA	L&D	\$1,032	0.00%	\$1,032	\$643	62.34%	
GPM HIth & Life Ins Co	67059	WA	L&D	\$485	0.00%	\$491	\$450	91.67%	
Health Alliance NW HIth Plan	15082	WA	HCSC	\$99,479	0.42%	\$99,479	\$87,430	87.89%	10,991
Kaiser Found Hlth Plan of WA Options	47055	WA	HCSC	\$945,104	4.00%	\$940,371	\$837,414	89.05%	160,579
Kaiser Foundation Hlth Plan of WA	95672	WA	HMO	\$3,073,095	13.00%	\$3,083,292	\$2,798,398	90.76%	420,724
Lifewise Assur Co	94188	WA	L&D	\$158,216	0.67%	\$154,894	\$108,894	70.30%	
LifeWise Hlth Plan of WA	52633	WA	HCSC	\$121,048	0.51%	\$121,048	\$90,249	74.56%	17,296
Molina HIthcare of WA Inc	96270	WA	HMO	\$2,755,853	11.66%	\$2,751,329	\$2,330,307	84.70%	831,972
Premera Blue Cross	47570	WA	HCSC	\$3,077,045	13.02%	\$3,053,964	\$2,599,846	85.13%	616,917
Regence BlueShield	53902	WA	HCSC	\$1,699,928	7.19%	\$1,716,198	\$1,392,570	81.14%	437,916
Soundpath Hlth	12909	WA	HCSC	\$212	0.00%	\$212	(\$3,001)	-1417.11%	
Timber Products Manufacturers Trust	12239	WA	MEWA	\$22,561	0.10%	\$22,561	\$18,602	82.45%	7,982
UnitedHealthCare of WA Inc	48038	WA	HCSC	\$865,108	3.66%	\$864,848	\$733,975	84.87%	231,210
Western United Life Assur Co	85189	WA	L&D	\$344	0.00%	\$345	\$390	113.19%	
Willamette Dental of WA Inc	47050	WA	LHCSC	\$69,862	0.30%	\$69,862	\$63,480	90.86%	148,651
Totals (Loss Ratio is average)(5)				\$16,254,438	68.78%	\$16,240,899	\$13,940,541	85.84%	4,732,126

(1)L&D=Life and Disability Ins. Co., P&C=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, HCSC=Health Care Service Contractor, LHCSC=Limited HCSC,

F=Fraternal, MEWA=Multiple Employer Welfare Arrangement

(2)Market Share is based on all authorized Washington companies' written premiums.

(3)Includes Risk Revenue-related claims and benefits. However, Premiums Written and Premiums Earned do not include Risk Revenue.

(4) Enrollment only provided by companies filing the NAIC Health blank.

(5)Totals do not represent all health coverage in Washington.

State of Washington Page 1 of 1 Office of Insurance Commissioner 2019 Washington Market Share All Domestic Authorized Companies Line of Business: Life - Annuities Zero Premium Companies Excluded All Dollars in Thousands NAIC Market Company Name Code Dom Credit Group Total Share(1) Ordinary Industrial Farmers New World Life Ins Co 63177 WA \$886 \$0 \$0 \$0 \$886 0.02% GPM HIth & Life Ins Co 67059 WA \$53 \$0 \$0 \$0 \$53 0.00% Western United Life Assur Co 85189 WA \$60,641 \$0 \$0 \$0 <u>\$60,641</u> 1.06% Totals \$0 \$61,580 \$0 \$0 \$61,580 1.08%

(1)Market Share is based on all authorized Washington companies' written premiums.

State of Washington Office of Insurance Commissioner 2019 Washington Market Share Line of Business: Life - Life Insurance

All Dollars in Thousands

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Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share(1)
Farmers New World Life Ins Co	63177	WA	\$40,107	\$0	\$0	\$0	\$40,107	1.41%
GPM HIth & Life Ins Co	67059	WA	\$185	\$0	\$0	\$0	\$185	0.01%
Lifewise Assur Co	94188	WA	\$24	\$0	\$0	\$0	\$24	0.00%
Western United Life Assur Co	85189	WA	\$188	\$0	\$0	\$0	\$188	0.01%
	Totals		\$40,505	\$0	\$0	\$0	\$40,505	1.42%

(1)Market Share is based on all authorized Washington companies' written premiums.

All Domestic Authorized Companies

Zero Premium Companies Excluded

State of Washington Office of Insurance Commissioner 2019 Washington Market Share and Loss Ratio

All Domestic Authorized Companies Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share(1)	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(2)
Farmers Ins Co Of WA	21644	WA	\$290,624	2.26%	\$296,159	\$147,932	49.95%
Fraternal Beneficial Association	29360	WA	\$56	0.00%	\$56	\$0	0.00%
Grange Ins Assn	22101	WA	\$78,646	0.61%	\$79,220	\$50,630	63.91%
Granwest Prop & Cas	22128	WA	\$15,421	0.12%	\$15,632	\$12,757	81.61%
Pemco Mut Ins Co	24341	WA	\$442,391	3.44%	\$435,938	\$272,339	62.47%
Physicians Ins A Mut Co	40738	WA	\$78,896	0.61%	\$73,611	\$34,511	46.88%
Red Shield Ins Co	41580	WA	\$9,874	0.08%	\$9,248	\$3,700	40.01%
Totals	s (Loss Ratio is average		\$915,908	7.12%	\$909,864	\$521,868	57.36%

(1) Market Share is based on all authorized Washington companies' written premiums.

(2) Excluding all Loss Adjustment Expenses (LAE)